

# Affordable, Flexible Equipment Acquisition.

Consider the Benefits.



## 100% Financing

You can conserve cash for other needs. Soft costs such as destination charges, taxes, and other fees can be included in the financed amount.

## Lowest Monthly Cost

With financing, you have full use of the equipment with low monthly payments for the term and product selected. You can profit from use of the equipment to generate income without making up front investments.

## Conservation of Capital

With 100% plus equipment financing, you are free to spend cash on other items needed to grow your business.

## Fixed Payments

Payments remain the same over the life of the original agreement, no matter how much prices rise.

## Flexible End of Term Options

With certain lease structures, you have the option to purchase the equipment, trade up to new equipment, return the equipment with no further obligation or continue to make payments on a month-to-month basis.

## Flexible Payment Structures

Payment plans can be structured to meet specific cash flow needs.

## Hedge Against Inflation

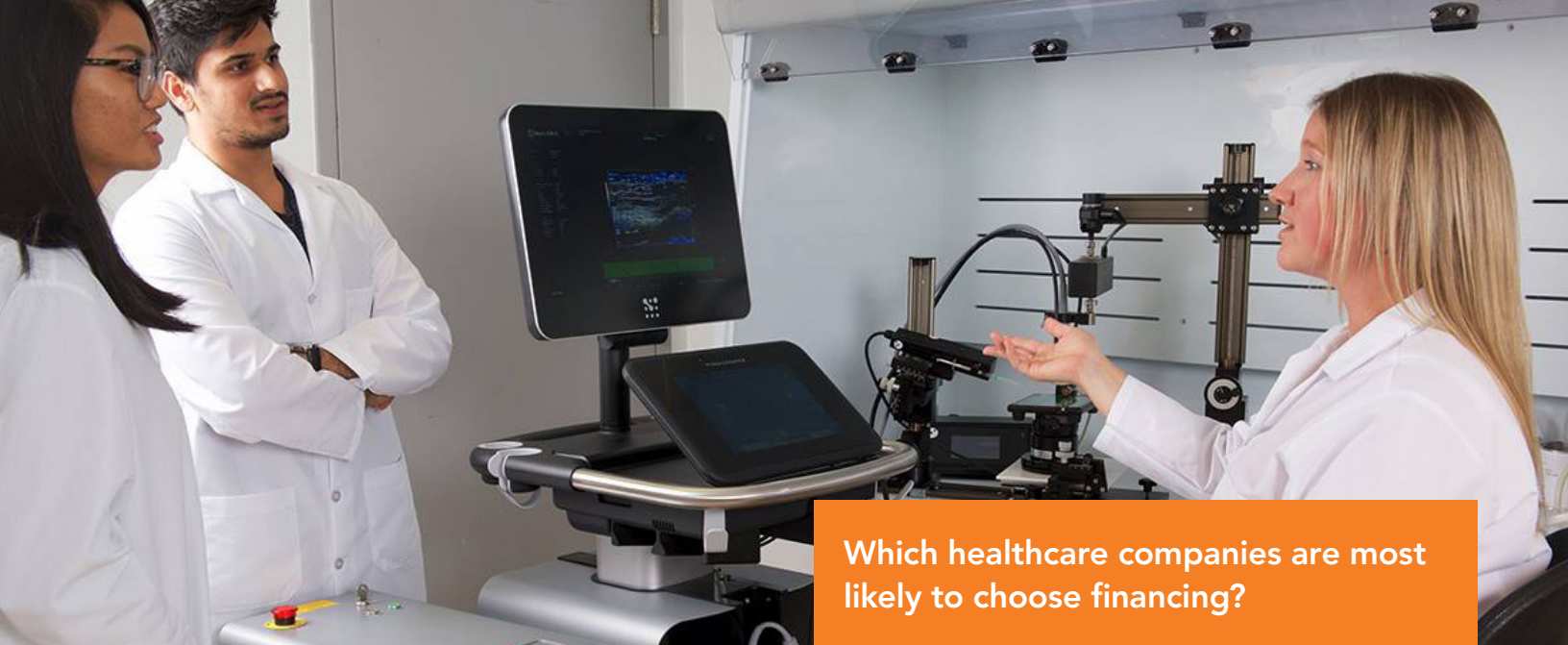
Payments are locked in now, avoiding the risk of inflation in the future.

## Manufacturer Warranties

Any warranties are passed directly to the Customer.

## Obsolescence Protection

Financing can provide the flexibility to trade up or add equipment when business demands it.



## Which healthcare companies are most likely to choose financing?

### Preserves Available Credit

Financing doesn't tie-up existing lines of credit, so you have more available credit when you need it.

### Tax Benefits

You may be able to deduct monthly lease payments on True Leases as an operating expense. We recommend you consult with your accountant or tax advisor.

### Flexible Financing Terms

Financing terms generally run from 24-60 months, depending on the type of equipment and credit standing.

- Facilities that want the lowest possible payments for income producing equipment
- Healthcare providers more interested in using equipment to generate income rather than owning it
- Providers that want to avoid the expense of ongoing maintenance & up-keep of aging equipment
- Businesses that want to treat equipment payments as an operating expense for tax purposes
- Government owned facilities that want a loan but need the non-appropriations language of a lease
- Businesses with uneven cash flows who need special payment structures
- Businesses that upgrade every few years and want the flexibility to buy or walk away at the end of the term
- Facilities that want to avoid investing time and money in selling off used equipment
- Rapidly growing practices and healthcare systems that need more equipment for growth than they can afford with today's cash flow

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